



Overview & Objective - The purpose of this I M & U is to diagram project billing options, and the relationship between the supporting objects. Options for the setup of related timesheets are also shown. This documentation applicable to time and material and fixed fee billing scenarios.

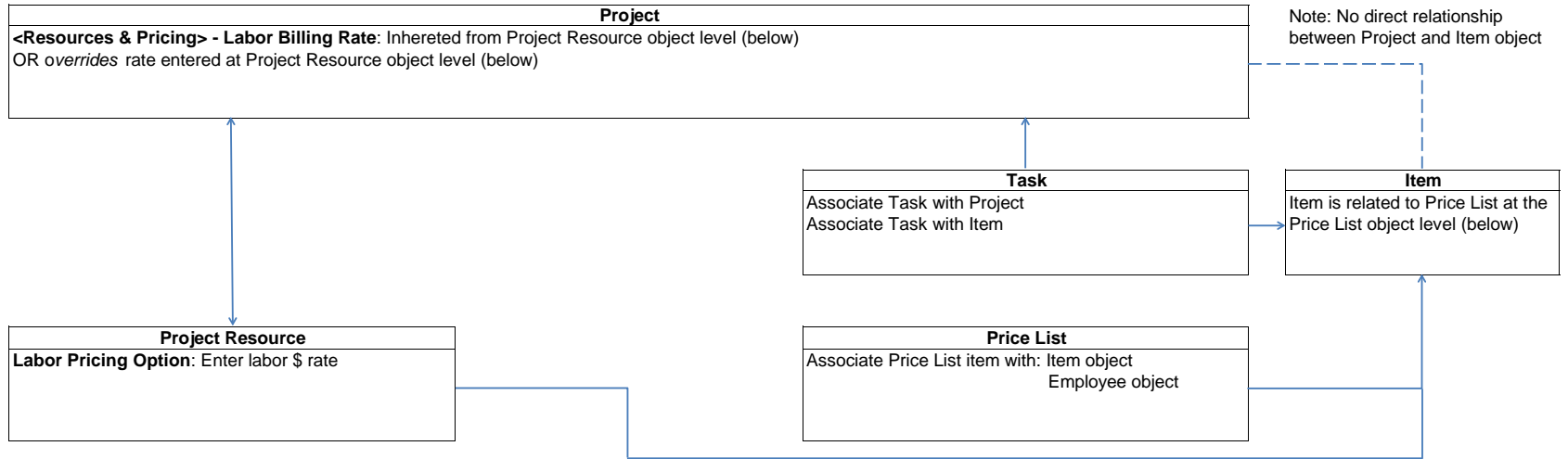
PA & Related Modules

Object

Project

Task & Item

Pricing Driver



Time & Expenses Module

Object

Timesheet

Timesheet

Timesheet

Timesheet Sample1				
Customer - Project	Item	Day1	Day2, Day3....	Total
Projects Configuration > [Timesheet Setting] > Track Time by: Project and Item				
Note: "Customer - Project" is actually only the Project object, but the listed Project name includes reference to the Customer.				

Timesheet Sample2				
Project	Item	Day1	Day2, Day3....	Total
Projects Configuration > [Timesheet Setting] > Track Time by: Project and Item				

Timesheet Sample3				
Project	Task	Day1	Day2, Day3....	Total
Projects Configuration > [Timesheet Setting] > Track Time by: Project and Task				



Overview & Objective - The purpose of this I M & U is to diagram availability of billing options based on timesheet orientation (Item vs. Task-based). Billing options for Task-based timesheet orientation are more flexible, but require greater setup and maintenance.

Timesheet Orientation:

Project-Item, Or, Customer-Item	Project-Task, Or, Customer-Project-Task
<p>Rev. Rec. Templates* ** Percent Completed - Available, but options for billing only in conjunction with Manage Revenue Schedules, and then as a manually posted entry that is not reflective of actual time entered against a project (simply will gate Rev. Rec. at preset %'s of the total billing amount until billing Admin forces recognition).</p> <p>Milestone - Available, but options for billing only in conjunction with Manage Revenue Schedules, and then as a manually posted entry that is not reflective of actual time entered against a project (simply will gate Rev. Rec. at preset %'s of the total billing amount until billing Admin forces recognition).</p> <p>Observed % Completed** Project-Based - Not available (field appears in Project Object, but is non-functioning (see Projects > <Additional Info> (tab) > [Observed % Completed] (field)).</p> <p>Task-Based - Not available. Note: No field appears in Project Object.</p> <p>Billing Templates - Not available.</p> <p>Rate Cards - Available, per association with Items.</p> <p>Transaction Rules - Available.</p>	<p>Rev. Rec. Templates* ** Percent Completed - Available, as per options below (See "**Rev. Rec. Template Setup"), and in conjunction with time entered against Project or Task.</p> <p>Milestone - Available, as per options below (See "**Rev. Rec. Template Setup"), and in conjunction with time entered against Task.</p> <p>Observed % Completed** Project-Based - Available. Field appears in Project Object (see Projects > <Additional Info> (tab) > [Observed % Completed] (field)).</p> <p>Task-Based - Available. Field appears in Task Object (see Tasks> <Additional Info> (tab) > [Observed % Completed] (field)).</p> <p>Billing Templates** **** Percent Completed - Available, as per options below (See "****Billing Template Setup"), and in conjunction with time entered against Project or Task.</p> <p>Milestone - Available, as per options below (See "****Billing Template Setup"), and in conjunction with time entered against Task.</p> <p>Rate Cards - Available, per association with Task, which are associated with Items.</p> <p>Transaction Rules - Available.</p>

***Rev. Rec. Template Setup** - Does NOT include options for Project Accounting admin (see Task-based timesheet orientation for options).

***Rev. Rec. Template Setup** - Includes options for **Project Accounting** admin, including calc. based on Task and Project. See Percent or Milestone Source: ●Project Accounting

Calculated On: [Task] Based On:	Calculated On: [Project] Based On:
[Estimated Hours]	[Estimated Hours]
[Planned Hours]	[Planned Hours]
[Observed % Completed] ****	[Observed % Completed] ****
	[Budgeted Hours]
	[Budgeted Costs from GL]
	[Budget Costs from Summary]

**Timesheet
Orientation:**

Project-Item, Or, Customer-Item	Project-Task, Or, Customer-Project-Task		
<p>**Generally, for use with fixed fee billing arrangements (see Project > <Additional Info> (tab) > Billing Type: [Fixed Fee] or [Fixed Fee & Expenses]).</p>	<p>**Generally, for use with fixed fee billing arrangements (see Project > <Additional Info> (tab) > Billing Type: [Fixed Fee] or [Fixed Fee & Expenses]).</p>		
<p>***Billing Template Setup - N/A, does not apply to Item-based timesheet orientation.</p>	<p>***Billing Template Setup - Includes options for Task and Project admin. Note: Percent Completed has options for both Project and Task, Milestone only options for Task.</p> <table border="0" data-bbox="1155 373 1806 544"> <tr> <td style="border-right: 1px solid black; padding-right: 10px;"> <p>Calculated On: [Task]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p> </td> <td style="padding-left: 10px;"> <p>Calculated On: [Project]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p> <p>[Budgeted Hours]</p> </td> </tr> </table>	<p>Calculated On: [Task]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p>	<p>Calculated On: [Project]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p> <p>[Budgeted Hours]</p>
<p>Calculated On: [Task]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p>	<p>Calculated On: [Project]</p> <p>Based On:</p> <hr style="border: 0; border-top: 1px solid black;"/> <p>[Estimated Hours]</p> <p>[Planned Hours]</p> <p>[Observed % Completed] ****</p> <p>[Budgeted Hours]</p>		
<p>****Observed % Completed - N/A, does not apply to Item-based timesheet orientation.</p>	<p>****Observed % Completed - Does not depend on timesheet hours submitted and approved. Triggered by manual input to field "Observed % Completed" either at Project or Task levels.</p>		



Overview & Objective - The purpose of this I M & U is to present options for fixed fee revenue management (options for time and material arrangements are not considered here as they generally recognize revenue in the current period). Options considered are not exhaustive, but representative of product features.

**Comparison of
 Fixed Fee Revenue
 Management Options:**

Method ⇨	Create Timebill Charges	Task-Based % Completion	Project-Based % Completion	Task-Based Obv. % Complete	Project-Based Obv. % Complete	Billing Templates*
Configuration & Method	Create Order Entry Transaction Definition Create Timebill "Invoices" using standard rates to drawdown Def Rev	Create Order Entry Rev Rec Template Apply Rev Rec Template to each unique Task on fixed fee invoice	Create Order Entry Rev Rec Template Apply Rev Rec Template to each unique Project on fixed fee invoice	Create Order Entry Rev Rec Template Apply Rev Rec Template to each unique Task on fixed fee invoice	Create Order Entry Rev Rec Template Apply Rev Rec Template to each unique Project on fixed fee invoice	Create Order Entry Billing Templates Apply Billing Template to each unique P or T on fixed fee invoice
Posting	Projects Module > Generate Invoices <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR	Rev Rec Template > Task Settings <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR	Rev Rec Template > Project Settings <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR	Rev Rec Template > Task Settings <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR	Rev Rec Template > Project Settings <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR	Billing Templates > Project or Task Settings <u>Resulting Entries</u> Deferred Revenue - DR Revenue - CR
Advantages	Upfront ease of use: Does not require Rev Rec Templates	Significant control of Rev Rec for hours entered against Tasks Highly automated Ability to monitor via Def Rev Reports	High-level control of Rev Rec for hours entered against Projects Highly automated Ability to monitor via Def Rev Reports	Significant control of Rev Rec for observation of completion of Tasks Highly automated Ability to monitor via Def Rev Reports	High-level control of Rev Rec for observation of completion of Project Highly automated Ability to monitor via Def Rev Reports	Reduces transactions compared to "Create Timebill Charges" Automated
Disadvantages	May recognize revenue in advance of deliverable Must actively monitor drawdown of Def Rev No ability to monitor using Def Rev Reports	Significant upfront effort: Apply to each Task on the face of FF invoice	Upfront effort: Apply to each Project on the face of FF invoice	Significant upfront effort: Apply to each Task on the face of FF invoice	Upfront effort: Apply to each Project on the face of FF invoice	Not intended for Def Rev management (for creation of invoices) Many Rev Rec "Invoices" spawned from templates No ability to monitor using Def Rev Reports

*Not standard Rev Rec method, generally only used to create invoices.